

# 2008 Prices

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1. Public Tariff

Format	Weight	First Class		Second Class	
		Stamps/Smartstamp	Franking/Account	Stamps/Smartstamp	Franking/Account
		Price	Price	Price	Price
Letter	0-100g	36p	34p	27p	24p
Large letter	0-100g	52p	46p	42p	37p
	101-250g	78p	69p	66p	56p
	251-500g	108p	99p	90p	81p
	501-750g	157p	144p	131p	117p
Packet	0-100g	114p	106p	95p	90p
	101-250g	145p	134p	124p	115p
	251-500g	194p	168p	163p	141p
	501-750g	251p	213p	208p	176p
	751-1000g	308p	261p	249p	211p
	1001-1250g	430p	365p	Not applicable Please note items heavier than 1000g cannot be sent Second Class	
	1251-1500g	500p	427p		
	1501-1750g	570p	489p		
	1751-2000g	640p	551p		
	2001-4000g	822p	739p		
	Each additional 2kg or part thereof	280p	252p		

## 2. Volume related discounts (VRDs) for STL account mail

### Volume thresholds

Format	Volume band 1	Volume band 2	Volume band 3	Volume band 4	Volume band 5
Letter	0-999	1000-2499	2500-7499	7500-19999	20000+
Large Letter	0-249	250-749	750-1999	2000-4999	5000+
Packet	0-99	100-249	250-749	750-1999	2000+

### Discounts\*

Format	Volume band 1	Volume band 2	Volume band 3	Volume band 4	Volume band 5
Letter	0.0%	1.5%	3.0%	4.5%	5.5%
Large Letter	0.0%	1.5%	3.0%	4.5%	5.5%
Packet	0.0%	1.5%	3.0%	4.5%	5.5%

\* discount is applicable on mailings from the same site and cannot be aggregated across product, class or format and are for account customers only.

## 3. Recorded (Signed for)

	Recorded (Signed for) fee
Price	72p

VRDs are applicable on the basic postage element of mailings that have a Recorded (Signed for) fee

## 4. Standard Parcels

	Standard Parcels					
Not over	2kg	4kg	6kg	8kg	10kg	20kg
Price	£4.20	£6.85	£9.30	£11.40	£12.24	£14.26

	Compensation per Parcel	
Level	Compensation	Price
1	£100	£1.00
2	£250	£2.25
3	£500	£3.50

#### 5. Special Delivery

	Special Delivery 9.00am					
Weight	Stamps / SmartStamp			Franking / Account		
Not over	Compensation for loss or damage			Compensation for loss or damage		
	Up to £50	Up to £1000	Up to £2500	Up to £50	Up to £1000	Up to £2500
100g	£10.30	£11.55	£12.65	£10.10	£11.35	£12.45
500g	£12.00	£13.25	£14.35	£11.80	£13.05	£14.15
1kg	£14.00	£15.25	£16.35	£13.60	£14.85	£15.95
2kg	£17.40	£18.65	£19.75	£16.90	£18.15	£19.25

	Special Delivery Next Day					
Weight	Stamps / SmartStamp			Franking / Account		
Not over	Compensation for loss or damage			Compensation for loss or damage		
	Up to £500	Up to £1000	Up to £2500	Up to £500	Up to £1000	Up to £2500
100g	£4.60	£5.35	£6.45	£4.45	£5.20	£6.30
500g	£5.05	£5.80	£6.90	£4.85	£5.60	£6.70
1kg	£6.40	£7.15	£8.25	£6.05	£6.80	£7.90
2kg	£8.25	£9.00	£10.10	£7.75	£8.50	£9.60
10kg	£20.70	£21.45	£22.55	£19.70	£20.45	£21.55

Consequential Loss fees for Special Delivery 9.00am and Next Day (optional additional cover)	
Compensation	Price
£1000	£1.45
£2500	£1.90
£5000	£2.50
£7500	£3.10
£10000	£3.75

Special Delivery Saturday Guarantee		Price
Stamp & Meter additional price per item		£2.00
Account - % Friday postings	Up to 25%	£0.05
	26% - 50%	£1.00
	51% - 75%	£1.50
	76% - 100%	£2.00

Special Delivery Late Access	Price
Monthly fee	£840.00
Additional per item price	
Up to 100g	£0.24
101g - 500g	£0.26
501g - 1000g	£0.28
1001g - 2000g	£0.32
2001g - 10000g	£0.34

#### 6. Cleanmail

		First Class		Second Class	
		Cleanmail OCR	Cleanmail CBC	Cleanmail OCR	Cleanmail CBC
Format	Weight	Price	Price	Price	Price
Letter	0-100g	31.6p	30.9p	22.3p	21.8p

#### 7. Cleanmail Plus

		First Class		Second Class	
		Cleanmail Plus OCR	Cleanmail Plus CBC	Cleanmail Plus OCR	Cleanmail Plus CBC
Format	Weight	Price	Price	Price	Price
Letter	0-100g	30.6p	29.9p	21.6p	21.1p

## 8. Cleanmail Advance

		First Class	Second Class
Format	Weight	Price*	Price*
Letter	0-100g	29.9p	21.1p

\* items that do not meet the Cleanmail Advance specification will be charged at full STL account rate.

## 9. Volume related discounts (VRDs) for Cleanmail, Cleanmail Plus and Cleanmail Advance

	Volume band 1	Volume band 2	Volume band 3	Volume band 4	Volume band 5
Volume Threshold	0-999	1000-2499	2500-7499	7500-19999	20000+
Discounts*	0.0%	1.5%	3.0%	4.5%	5.5%

\*For account customers only

## 10. Packetpost & Packetsort

Packetpost		First Class	Second Class
Format	Weight	Price	Price
Letter	0-100g	Customers are recommended to use Public Tariff for Letters	
Large Letter	0-100g	43.7p	35.2p
	101-250g	65.6p	53.2p
	251-500g	89.6p	73.7p
	501-750g	130.3p	106.5p
Packet	0-100g	99.6p	84.6p
	101-250g	126.0p	108.1p
	251-500g	152.0p	127.6p
	501-750g	192.8p	159.3p
	751-1000g	236.2p	191.0p
	1001-1250g	270.0p	215.0p
	1251-1500g	307.0p	245.0p
	1501-1750g	344.0p	275.0p
	1751-2000g	381.0p	305.0p
	2001-20000g	For each additional 250g add 28.0p	n/a

Packetsort 8		First Class	Second Class
Format	Weight	Price	Price
Letter	0-100g	Customers are recommended to use Public Tariff for Letters	
Large Letter	0-100g	42.0p	33.8p
	101-250g	63.0p	51.1p
	251-500g	86.0p	70.8p
	501-750g	125.1p	102.2p
Packet	0-100g	95.6p	81.2p
	101-250g	121.0p	103.8p
	251-500g	145.9p	122.5p
	501-750g	185.1p	152.9p
	751-1000g	226.8p	183.4p
	1001-1250g	259.2p	206.4p
	1251-1500g	294.8p	235.2p
	1501-1750g	330.4p	264.0p
	1751-2000g	366.0p	292.8p
	2001-20000g	For each additional 250g add 26.9p	n/a

#### 11. Packetsort plus

Discounts off Packetpost prices for greater sortation levels will remain as per April 07, between 4% and 9.1%

#### 12. Volume related discounts for Packetpost, Packetsort & Packetsort plus

Volume thresholds

Format	Volume band 1	Volume band 2	Volume band 3	Volume band 4	Volume band 5
Letter	0-999	1000-2499	2500-7499	7500-19999	20000+
Large Letter	0-249	250-749	750-1999	2000-4999	5000+
Packet	0-99	100-249	250-749	750-1999	2000+

Discounts\*

Format	Volume band 1	Volume band 2	Volume band 3	Volume band 4	Volume band 5
Letter	0.0%	1.5%	3.0%	4.5%	5.5%
Large Letter	0.0%	1.5%	3.0%	4.5%	5.5%
Packet	0.0%	1.5%	3.0%	4.5%	5.5%

\*For account customers only

### 13. Packetpost Returns

Packetpost Returns		First Class	Second Class
Format	Weight	Price	Price
Letter	0-100g	Customers are recommended to use Public Tariff for Letters	
Large Letter	0-100g	48.7p	40.2p
	101-250g	70.6p	58.2p
	251-500g	94.6p	78.7p
	501-750g	135.3p	111.5p
Packet	0-100g	104.6p	89.6p
	101-250g	131.0p	113.1p
	251-500g	157.0p	132.6p
	501-750g	197.8p	164.3p
	751-1000g	241.2p	196.0p
	1001-1250g	275.0p	220.0p
	1251-1500g	312.0p	250.0p
	1501-1750g	349.0p	280.0p
	1751-2000g	386.0p	310.0p
	2001-20000g	For each additional 250g add 28.0p	n/a

### 14. Automated Standard Tariff Large Letter

		First Class	Second Class
Format	Weight	Price	Price
Large Letter*	50-100g	40p	32p
	101-250g	59p	48p
	251-500g	85p	69p
	501-750g	123p	100p

\*envelope size: max 324mm x 229mm – min 229mm x 162mm, maximum weight 750g – minimum 50g, max item thickness 10mm – minimum 1mm.

### 15. Volume related discounts for Automated Standard Tariff Large Letter

	Volume band 1	Volume band 2	Volume band 3	Volume band 4	Volume band 5
Volume Threshold	0-249	250-749	750-1999	2000-4999	5000+
Discounts*	0.0%	1.5%	3.0%	4.5%	5.5%

\*For account customers only

## 16. Mailsort 120 &amp; Mailsort 700

Table 1 Full price

	Mailsort 1		Mailsort 2		Mailsort 3	
	full price	per gram increment	full price	per gram increment	full price	per gram increment
Letters 0-100g	33.0p	n/a	23.1p	n/a	20.2p	n/a

Table 2 Sortation and machineability discount

	Mailsort 1		Mailsort 2		Mailsort 3	
	direct items	residue items	direct items	residue items	direct items	residue items
MS 120 OCR Letter	17.0%	n/a	17.0%	n/a	17.0%	n/a
MS 120 CBC Letter	18.0%	n/a	18.0%	n/a	18.0%	n/a
MS 700 CBC Letter	19.3%	12.0%	19.3%	12.0%	19.3%	12.0%

Table 3 Volume Related Discount (VRD)

	Volume Band	Number of direct items	Mailsort 1		Mailsort 2		Mailsort 3	
			direct items	residue items	direct items	residue items	direct items	residue items
Letter	Letter	0 -19999	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Letter20	20000 -39999	1.5%	0.0%	1.5%	0.0%	1.5%	0.0%
	Letter40	40000 -79999	3.5%	0.0%	3.5%	0.0%	3.5%	0.0%
	Letter80	80000 -119999	4.5%	0.0%	4.5%	0.0%	4.5%	0.0%
	Letter120	120000 +	5.3%	0.0%	5.3%	0.0%	5.3%	0.0%

Calculating the price of your mailing

Step 1: Find the full price for the service from table 1

Step 2: Identify the appropriate sortation and machineability discounts from table 2

Step 3: Add to the sortation and machineability discount the applicable volume related discount from table 3

Step 4: Apply the aggregate discount to the full price to calculate the item price for direct and residue items.

Step 5: Multiply the direct and residue prices by the number of items in each category.

Step 6: Add the direct and residue values together to calculate the total transaction price.

Worked example

A Mailsort 3 700 posting of 102,439 letters weighing 72g each. 98,277 of these are direct and 4,162 are residues.

- o Step 1: The full price for a Mailsort 3 700 Letter = 20.2p from table 1

- Step 2: Sortation and machinability discount for direct = 19.3% from table 2  
Sortation and machinability discount for residue= 12% from table 2
- Step 3: VRD from table 3 = 4.5%, added to the direct discount of 19.3% the total discount for direct items now becomes 23.8%
- Step 4: Price of directs =  $20.2\text{p} * (100\% - 23.8\%) = 15.3924\text{p}$   
Price of residues =  $20.2\text{p} * (100\% - 12\%) = 17.78\text{p}$
- Step 5: Total price of directs in mailing =  $(15.3924\text{p} * 98,277)/100 = \text{£}15,127.19$   
Total price of residues in mailing =  $(17.78\text{p} * 4162)/100 = \text{£}740$
- Step 6: Total price for transaction =  $\text{£}15,127.19 + \text{£}740.00 = \text{£}15,867.19$

17. Mailsort 1400

**Table 1 Full prices and per gram increments**

	Mailsort 1		Mailsort 2		Mailsort 3	
	full price	per gram increment	full price	per gram increment	full price	per gram increment
Letter 0-100g	33.0p	n/a	23.1p	n/a	20.2p	n/a
Large Letter 0 - 100g	41.1p	n/a	30.1p	n/a	24.4p	n/a
Large Letter 101 - 250g	45.5p	n/a	38.6p	n/a	30.9p	n/a
Large Letter 251 - 750g	45.5p	0.1491p	38.6p	0.1325p	30.9p	0.1087p
Packet 0 - 100g	97.9p	n/a	84.8p	n/a	71.2p	n/a
Packet 101 - 250g	104.4p	n/a	89.6p	n/a	75.3p	n/a
Packet 251 - 1000g	104.4p	0.1220p	89.6p	0.1128p	75.3p	0.1026p
Packet 1001 - 2000g	239.9p	0.1400p	199.9p	0.1150p	179.9p	0.1035p
A3 Packet 0 - 100g	78.2p	n/a	67.8p	n/a	57.3p	n/a
A3 Packet 101 - 250g	83.5p	n/a	71.7p	n/a	60.2p	n/a
A3 Packet 251 - 750g	83.5p	0.1299p	71.7p	0.1160p	60.2p	0.1079p

**Table 2 Sortation discounts**

	Mailsort 1		Mailsort 2		Mailsort 3	
	direct items	residue items	direct items	residue items	direct items	residue items
Letter	9%	6%	9%	6%	9%	6%
Large Letter	11%	6%	11%	6%	11%	6%
Packet	15%	9%	15%	9%	15%	9%
A3 Packet	15%	9%	15%	9%	15%	9%

**Table 3 Volume Related Discounts**

	Volume Band	Number of direct items	Mailsort 1		Mailsort 2		Mailsort 3	
			direct items	residue items	direct items	residue items	direct items	residue items
Letter	Letter	0 -19999	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Letter20	20000 -39999	1.0%	0.0%	1.0%	0.0%	1.5%	0.0%
	Letter40	40000 -79999	2.5%	0.0%	2.5%	0.0%	3.5%	0.0%
	Letter80	80000 -119999	4.0%	0.0%	4.0%	0.0%	4.5%	0.0%
	Letter120	120000 +	4.5%	0.0%	4.5%	0.0%	5.3%	0.0%
Large Letter	Large Letter	0 - 9999	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Large Letter10	10000 - 19999	1.0%	0.0%	1.0%	0.0%	1.5%	0.0%
	Large Letter20	20000 - 39999	2.5%	0.0%	2.5%	0.0%	3.5%	0.0%
	Large Letter40	40000 - 59999	4.0%	0.0%	4.0%	0.0%	4.5%	0.0%
	Large Letter60	60000 +	4.5%	0.0%	4.5%	0.0%	5.3%	0.0%
Packet & A3 Packet	Packet	0 - 4999	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Packet5	5000 - 7999	1.0%	0.0%	1.0%	0.0%	1.5%	0.0%
	Packet8	8000 - 11999	2.5%	0.0%	2.5%	0.0%	3.5%	0.0%
	Packet12	12000 - 19999	4.0%	0.0%	4.0%	0.0%	4.5%	0.0%
	Packet20	20000 +	4.5%	0.0%	4.5%	0.0%	5.3%	0.0%

### Calculating the price of your mailing

- Step 1: Find the full price for the items you are mailing. For items up to 250gm this just requires reading off the full price from table 1 for the service used and the format of the items mailed. Above 250gm Royal Mail uses straight line pricing, the full price for a specific weight is calculated by taking the full base price shown for the weight band and adding in the appropriate per gram supplement. This result is rounded to the 1/10<sup>th</sup> of a penny.
- Step 2: Identify the appropriate sortation and machineability discounts from table 2
- Step 3: Add to the sortation and machineability discount the applicable volume related discount from table 3
- Step 4: Apply the aggregate discount to the full price to calculate the item price for direct and residue items.
- Step 5: Multiply the direct and residue prices by the number of items in each category.
- Step 6: Add the direct and residue values together to calculate the total transaction price

### Worked example

A Mailsort 2 1400 posting of 102,439 Large letters weighing 302g each. 98,277 of these are direct and 4162 are residues.

- Step 1: The full price = 38.6p + ((302 - 250) \* 0.1325) = 45.49 rounded = 45.5p
- Step 2: direct discount = 11%, residue discount = 6% from table 2
- Step 3: VRD from table 3 = 4.5%, added to the direct discount of 11% the total discount for direct items now becomes 15.5%
- Step 4: Price of direct = 45.5p \* (100% - 15.5%) = 38.4475p  
Price of residue = 45.5p \* (100% - 6%) = 42.77p
- Step 5: Price of direct in mailing = (38.4475p \* 98,277) / 100 = £37,785.05  
Price of residue in mailing = (42.77p \* 4162) / 100 = £1,780.09
- Step 6: Total for this transaction = £37,785.05 + £1,780.09 = £39,565.14

### 18. Term Contract

Product and Class of service*	Contract duration	
MS120-1, MS120-2, MS120-3, MS700-1, MS700-2, MS700-3, MS1400 -1, MS1400-2, MS1400-3	1 Year	2 Year
Discount (per year)	1.40%	2.00%

\*minimum annual volume of 1 million mail items applies per product and class of service contracted

## 19. Mailsort Light

The discount for Mailsort Light remains at 4.5p per item.

## 20. Mailmedia

See pricing calculator at:

<http://www.royalmail.com/portal/rm/content1?mediald=41400693&catId=600108>

## 21. Walksort

**Table 1 Full prices and per gram increments**

	Walksort 1		Walksort 2	
	full price	per gram increment	full price	per gram increment
Letter 0-100g	33.0p	n/a	23.1p	n/a
Large Letter 0 - 100g	41.1p	n/a	30.1p	n/a
Large Letter 101 - 250g	45.5p	n/a	38.6p	n/a
Large Letter 251 - 750g	45.5p	0.1491p	38.6p	0.1325p
Packet 0 - 100g	n/a	n/a	n/a	n/a
Packet 101 - 250g	n/a	n/a	n/a	n/a
Packet 251 - 1000g	n/a	n/a	n/a	n/a
Packet 1001 - 2000g	n/a	n/a	n/a	n/a
A3 Packet 0 - 100g	78.2p	n/a	67.8p	n/a
A3 Packet 101 - 250g	83.5p	n/a	71.7p	n/a
A3 Packet 251 - 750g	83.5p	0.1299p	71.7p	0.1160p

**Table 2 Sortation discounts**

	Walksort 1		Walksort 2	
	direct items	residue items	direct items	residue items
Letter	31.5%	n/a	31.5%	n/a
Large Letter	34.5%	n/a	34.5%	n/a
Packet	n/a	n/a	n/a	n/a
A3 Packet	34.5%	n/a	34.5%	n/a

### Volume Related Discounts

There are no volume related discounts available on Walksort.

### Calculating the price of your mailing

- o Follow the steps shown for Mailsort 1400 save that step 3 should be ignored as there are no VRD available on Walksort

## 22. Presstream and Presstream Walksort

**Table 1 Full prices and per gram increments**

	Presstream 1		Presstream 2	
	full price	per gram increment	full price	per gram increment
Letter 0-100g	n/a	n/a	n/a	n/a
Large Letter 0 - 100g	38.2p	n/a	27.6p	n/a
Large Letter 101 - 250g	41.0p	n/a	34.7p	n/a
Large Letter 251 - 750g	41.0p	0.1267p	34.7p	0.1100p
Packet 0 - 100g	87.2p	n/a	76.1p	n/a
Packet 101 - 250g	92.4p	n/a	80.4p	n/a
Packet 251 - 1000g	92.4p	0.0778p	80.4p	0.0694p
Packet 1001 - 2000g	150.9p	0.1204p	132.9p	0.1093p
A3 Packet 0 - 100g	61	n/a	53.2p	n/a
A3 Packet 101 - 250g	64.9	n/a	56.4p	n/a
A3 Packet 251 - 750g	64.9	0.1103	56.4p	0.0976p

**Table 2 Sortation discounts for Presstream**

	Presstream 1		Presstream 2	
	direct items	residue items	direct items	residue items
Letter	n/a	n/a	n/a	n/a
Large Letter	11%	6%	11%	6%
Packet	15%	9%	15%	9%
A3 Packet	15%	9%	15%	9%

Sortation discounts are not available for Presstream Premium

**Table 3 Sortation discounts for Presstream Walksort**

	Presstream Walksort 1		Presstream Walksort 2	
	direct items	residue items	direct items	residue items
Letter	n/a	n/a	n/a	n/a
Large Letter	16.5%	n/a	16.5%	n/a
Packet	20.5%	n/a	20.5%	n/a
A3 Packet	20.5%	n/a	20.5%	n/a

### Volume Related Discounts

Volume related discounts are not available for Presstream or Presstream Walksort.

## Calculating the price of your mailing

- o Follow the steps shown for Mailsort 1400 as relevant save that step 3 should be ignored as there are no VRDs available on Presstream or Presstream Walksort

### 23. Presstream Profile Price Discounts

Profile discount % = A x B

A (%) = ((number of Direct Selection items going to qualifying postcodes / the total number of Direct Selection items) x 100) x 0.645 - 4.0

B = total number of Direct Selection items / the number of unique Direct Selection addresses

Calculated to one decimal place

Presstream Profile – Minimum Prices

Maximum discount allowed – 28%

	Minimum Price
Presstream profile 1st Cl	24.7
Presstream profile 2nd Cl	22.7
Presstream Walksort profile 1st Cl	23.3
Presstream Walksort profile 2nd Cl	21.5

24. Presstream 250k line

Price		Price		Price		Price		Price			
Weight g	1st class	2nd class	Weight g	1st class	2nd class	Weight g	1st class	2nd class	Weight g	1st class	2nd class
1	30.3	28.7	540	56.8	42.5	1030	80.6	54.7	1520	105.2	67.5
60	30.3	28.7	550	57.2	42.8	1040	81.0	54.8	1530	105.7	67.8
70	30.6	29.0	560	57.9	42.9	1050	81.4	55.5	1540	106.3	67.9
80	31.1	29.0	570	58.1	43.4	1060	82.1	55.7	1550	106.7	68.1
90	31.5	29.0	580	58.9	43.8	1070	82.5	55.9	1560	107.4	68.5
100	32.2	29.0	590	59.4	43.8	1080	82.9	56.0	1570	107.8	68.8
110	32.6	29.0	600	60.1	44.6	1090	83.4	56.4	1580	108.2	68.9
120	33.1	29.0	610	60.6	44.6	1100	84.0	56.7	1590	108.8	69.1
130	34.3	29.0	620	61.3	45.0	1110	84.6	56.9	1600	109.3	69.3
140	34.3	29.0	630	61.7	45.0	1120	85.0	57.1	1610	109.8	69.8
150	34.3	29.0	640	62.0	45.3	1130	85.7	57.4	1620	110.2	69.9
160	34.3	29.0	650	62.8	45.7	1140	86.1	57.7	1630	110.9	70.2
170	34.3	29.0	660	63.1	45.9	1150	86.5	57.9	1640	111.3	70.4
180	34.3	29.0	670	63.5	45.9	1160	87.1	58.0	1650	111.7	70.7
190	34.3	29.0	680	63.9	45.9	1170	87.6	58.4	1660	112.4	70.9
200	34.3	29.0	690	64.7	46.8	1180	88.1	58.6	1670	112.8	71.1
210	34.3	29.0	700	65.1	46.8	1190	88.5	59.0	1680	113.3	71.4
220	34.3	29.0	710	65.5	46.9	1200	89.2	59.2	1690	113.7	71.8
230	34.3	29.0	720	65.7	46.9	1210	89.6	59.4	1700	114.3	72.0
240	34.3	29.0	730	66.2	47.1	1220	90.0	59.6	1710	114.8	72.2
250	34.3	29.0	740	67.3	47.7	1230	90.6	59.8	1720	115.2	72.4
260	35.4	30.0	750	67.7	47.7	1240	91.1	60.2	1730	115.9	72.8
270	36.4	30.9	760	68.0	47.7	1250	91.6	60.4	1740	116.3	73.1
280	37.5	31.8	770	68.1	48.1	1260	92.1	60.7	1750	116.7	73.2
290	38.6	32.7	780	68.8	48.1	1270	92.7	60.9	1760	117.3	73.7
300	39.6	33.6	790	69.7	48.9	1280	93.1	61.3	1770	117.9	73.9
310	40.7	34.6	800	69.9	48.9	1290	93.5	61.5	1780	118.4	74.1
320	41.8	35.5	810	70.3	48.9	1300	94.1	61.8	1790	118.8	74.2

Price			Price			Price			Price		
Weight g	1st class	2nd class	Weight g	1st class	2nd class	Weight g	1st class	2nd class	Weight g	1st class	2nd class
330	42.8	36.4	820	70.6	49.3	1310	94.6	62.0	1800	119.5	74.6
340	43.9	37.3	830	71.0	49.3	1320	95.0	62.3	1810	119.9	74.9
350	44.9	37.6	840	71.3	49.5	1330	95.7	62.6	1820	120.3	75.2
360	46.0	37.6	850	72.4	50.4	1340	96.2	62.8	1830	120.9	75.3
370	47.0	38.4	860	73.0	50.6	1350	96.7	63.0	1840	121.4	75.5
380	48.1	38.5	870	73.2	50.6	1360	97.2	63.2	1850	121.9	75.9
390	48.7	38.5	880	73.8	50.8	1370	97.7	63.5	1860	122.3	76.1
400	49.6	39.2	890	74.0	50.8	1380	98.2	63.8	1870	123.0	76.2
410	50.4	39.5	900	74.3	50.8	1390	98.6	64.0	1880	123.4	76.4
420	50.7	39.6	910	74.8	50.9	1400	99.2	64.3	1890	123.8	77.0
430	51.0	39.9	920	76.1	52.0	1410	99.7	64.5	1900	124.4	77.2
440	51.4	39.9	930	76.2	52.3	1420	100.2	64.7	1910	124.9	77.3
450	52.1	40.3	940	77.0	52.3	1430	100.7	65.1	1920	125.4	77.5
460	52.5	40.5	950	77.1	52.3	1440	101.2	65.3	1930	125.9	77.8
470	52.9	40.5	960	77.4	52.4	1450	101.7	65.6	1940	126.3	78.0
480	53.6	41.0	970	77.7	52.4	1460	102.2	65.7	1950	126.9	78.2
490	54.0	41.0	980	78.0	52.4	1470	102.7	66.1	1960	127.3	78.8
500	54.6	41.7	990	78.4	52.6	1480	103.1	66.3	1970	128.0	79.0
510	55.5	42.2	1000	79.0	52.6	1490	103.7	66.6	1980	128.5	79.2
520	55.8	42.2	1010	79.5	54.2	1500	104.2	66.8	1990	128.9	79.5
530	56.1	42.5	1020	79.9	54.5	1510	104.6	67.1	2000	129.5	79.7

#### 25. Minimum Order Value

Product	Price
Paper Posting Cheques*	£20
O.B.A.	£5

\* Plus £1 handling charge

## 26. Response Services

	Business Reply Plus and Freepost Plus			
	First Class		Second Class	
Format	Weight	Price	Weight	Price
Letter	0-100g	33p	0-100g	23p
Large Letter	n/a	n/a	n/a	n/a
Packet	n/a	n/a	n/a	n/a

	Business Reply Standard and Freepost Standard			
	First Class		Second Class	
Format	Weight	Price	Weight	Price
Letter	0-100g	35.5p	0-100g	25.5p
Large Letter	0-100g	47.5p	0-100g	38.5p
	101-250g	70.5p	101-250g	57.5p
	251-500g	100.5p	251-500g	82.5p
Packet	501-750g	145.5p	501-750g	118.5p
	0-100g	107.5p	0-100g	91.5p
	101-250g	135.5p	101-250g	116.5p
	251-500g	169.5p	251-500g	142.5p
	501-750g	214.5p	501-750g	177.5p
	751-1000g	262.5p	751-1000g	212.5p
	1001-1250g	366.5p	1000g+	n/a
	1251-1500g	428.5p		
	1501-1750g	490.5p		
	1751-2000g	552.5p		
	For each additional 2kg or part thereof	252p		

	Freepost NAME	
		First Class
Format	Weight	Price
Letter	0-100g	44p
Large Letter	0-100g	56p
	101-250g	79p
	251-500g	109p
	501-750g	154p
Packet	0-100g	116p
	101-250g	144p
	251-500g	178p
	501-750g	223p
	751-1000g	271p
	1001-1250g	375p
	1251-1500g	437p
	1501-1750g	499p
	1751-2000g	561p
	For each additional 2kg or part thereof	+ 252p

Licence Fees		
	Annual Licence Fee	Deposit
Business Reply Standard, Freepost Standard, Business Reply Plus and Freepost Plus	£73.40	£43.10
Freepost NAME	£177.90	£57.20
Special Delivery with Business Response Services	£76.65	£114.40

## 27. International Services

Weight	Airmail Letters Europe	
Not over	Stamps	Franking/Account
10g	£0.50	£0.49
20g	£0.50	£0.49
40g	£0.72	£0.71
60g	£0.94	£0.92
80g	£1.14	£1.12
100g	£1.36	£1.33
120g	£1.58	£1.55
140g	£1.80	£1.76
160g	£2.02	£1.98
180g	£2.24	£2.20
200g	£2.44	£2.39
220g	£2.64	£2.59
240g	£2.85	£2.79
260g	£3.06	£3.00
280g	£3.26	£3.19
300g	£3.47	£3.40
Every 20g up to 500g add	£0.19	£0.19
Every 20g up to 1kg add	£0.15	£0.15
Every 20g above 1kg add	£0.13	£0.13

Weight	Airmail Letters ROW	
Not over	Stamps	Franking/Account
Postcard	£0.56	£0.55
10g	£0.56	£0.55
20g	£0.81	£0.79
40g	£1.22	£1.20
60g	£1.64	£1.61
80g	£2.08	£2.04
100g	£2.52	£2.47
120g	£2.94	£2.88
140g	£3.38	£3.31
160g	£3.81	£3.73
180g	£4.24	£4.16
200g	£4.68	£4.59

Weight	Airmail Letters ROW	
Not over	Stamps	Franking/Account
220g	£5.09	£4.99
240g	£5.49	£5.38
260g	£5.90	£5.78
280g	£6.29	£6.16
300g	£6.70	£6.57
Every 20g up to 500g add	£0.38	£0.38
Every 20g up to 1kg add	£0.28	£0.28
Every 20g above 1kg add	£0.25	£0.25

Weight	Airmail Printed Papers Europe	
Not over	Stamps	Franking/Account
10g	£1.07	£1.05
20g	£1.07	£1.05
40g	£1.07	£1.05
60g	£1.07	£1.05
80g	£1.07	£1.05
100g	£1.07	£1.05
120g	£1.16	£1.14
140g	£1.28	£1.25
160g	£1.39	£1.36
180g	£1.50	£1.47
200g	£1.61	£1.58
220g	£1.73	£1.70
240g	£1.82	£1.78
260g	£1.93	£1.89
280g	£2.04	£2.00
300g	£2.16	£2.12
Every 20g up to 500g add	£0.11	£0.11
Every 20g up to 1kg add	£0.10	£0.10
Every 20g above 1kg add	£0.10	£0.10

Weight	Airmail Printed Papers ROW	
Not over	Stamps	Franking/Account
10g	£1.56	£1.53
20g	£1.56	£1.53
40g	£1.56	£1.53
60g	£1.56	£1.53
80g	£1.56	£1.53
100g	£1.56	£1.53
120g	£1.79	£1.75
140g	£2.03	£1.99
160g	£2.26	£2.21
180g	£2.50	£2.45
200g	£2.72	£2.67

Weight	Airmail Printed Papers ROW	
Not over	Stamps	Franking/Account
220g	£2.94	£2.88
240g	£3.16	£3.10
260g	£3.37	£3.30
280g	£3.59	£3.52
300g	£3.81	£3.73
Every 20g up to 500g add	£0.22	£0.22
Every 20g up to 1kg add	£0.20	£0.20
Every 20g above 1kg add	£0.20	£0.20

Weight	Airmail Small Packets Europe	
Not over	Stamps	Franking/Account
10g	£1.24	£1.22
20g	£1.24	£1.22
40g	£1.24	£1.22
60g	£1.24	£1.22
80g	£1.24	£1.22
100g	£1.24	£1.22
120g	£1.36	£1.33
140g	£1.50	£1.47
160g	£1.63	£1.60
180g	£1.77	£1.73
200g	£1.90	£1.86
220g	£2.03	£1.99
240g	£2.15	£2.11
260g	£2.28	£2.23
280g	£2.39	£2.34
300g	£2.51	£2.46
Every 20g up to 500g add	£0.11	£0.11
Every 20g up to 1kg add	£0.10	£0.10
Every 20g above 1kg add	£0.10	£0.10

Weight	Airmail Small Packets ROW	
Not over	Stamps	Franking/Account
10g	£1.64	£1.61
20g	£1.64	£1.61
40g	£1.64	£1.61
60g	£1.64	£1.61
80g	£1.64	£1.61
100g	£1.64	£1.61
120g	£1.87	£1.83
140g	£2.10	£2.06
160g	£2.33	£2.28
180g	£2.56	£2.51
200g	£2.80	£2.74

Weight	Airmail Small Packets ROW	
Not over	Stamps	Franking/Account
220g	£3.01	£2.95
240g	£3.22	£3.16
260g	£3.43	£3.36
280g	£3.65	£3.58
300g	£3.87	£3.79
Every 20g up to 500g add	£0.22	£0.22
Every 20g up to 1kg add	£0.20	£0.20
Every 20g above 1kg add	£0.20	£0.20

Product	Standard Rate	Additional Compensation up to £500
Airsure	£4.20	£2.20
International Signed For	£3.50	£2.20

Weight	Surface mail Letters Europe only	Weight	Surface mail Printed Papers & Small Packets
Not over	Price	Not over	Price
20g	£0.48	20g	£0.81
60g	£0.82	60g	£0.81
100g	£1.16	100g	£0.81
150g	£1.63	150g	£1.09
200g	£2.09	200g	£1.37
250g	£2.55	250g	£1.64
300g	£3.00	300g	£1.91
350g	£3.45	350g	£2.18
400g	£3.91	400g	£2.46
450g	£4.36	450g	£2.73
500g	£4.81	500g	£3.00
550g	£5.26	550g	£3.28
600g	£5.71	600g	£3.55
650g	£6.16	650g	£3.82
700g	£6.62	700g	£4.10
750g	£7.07	750g	£4.37
800g	£7.52	800g	£4.64
850g	£7.97	850g	£4.91
900g	£8.42	900g	£5.19
950g	£8.87	950g	£5.46
1000g	£9.32	1000g	£5.73
1050g	£9.78	1050g	£6.01
1100g	£10.23	1100g	£6.28
1150g	£10.68	1150g	£6.55
1200g	£11.13	1200g	£6.83
1250g	£11.58	1250g	£7.10
1300g	£12.03	1300g	£7.37
1350g	£12.48	1350g	£7.64

Weight	Surface mail Letters Europe only	Weight	Surface mail Printed Papers & Small Packets
Not over	Price	Not over	Price
1400g	£12.94	1400g	£7.92
1450g	£13.39	1450g	£8.19
1500g	£13.84	1500g	£8.46
1550g	£14.29	1550g	£8.74
1600g	£14.74	1600g	£9.01
1650g	£15.17	1650g	£9.27
1700g	£15.60	1700g	£9.53
1750g	£16.03	1750g	£9.79
1800g	£16.46	1800g	£10.05
1850g	£16.89	1850g	£10.31
1900g	£17.32	1900g	£10.57
1950g	£17.75	1950g	£10.83
2000g	£18.18	2000g	£11.09
		2000g+	Each 50g thereafter up to 5000g add £0.26
	Letters over 2000g cannot be sent by Surface Mail		Small Packets over 2000g cannot be sent by Royal Mail International Services

International contract services

#### 28. International Response Services

Weight	International Response Services	Price
Up to		Price
50g	IBRS	£0.50
50g	IBRS Enhanced	£0.60
250g	IBRS Enhanced	£1.20
20g	Admail Letters	£0.95
50g	Admail Letters	£1.05
50g	Admail packets	£1.15
100g	Admail packets	£1.65
250g	Admail packets	£2.55
500g	Admail packets	£3.55
1000g	Admail packets	£7.20
2000g	Admail packets	£10.00
50g	International Stamped Response	£0.45
50g	International Stamped Response packets	£0.45
100g	International Stamped Response packets	£0.60
250g	International Stamped Response packets	£0.85
500g	International Stamped Response packets	£1.05
1000g	International Stamped Response packets	£2.10
2000g	International Stamped Response packets	£2.90

<b>Licence</b>	<b>Annual licence fee for International Response Services</b>
Price	£125

29. Contract Airsure

<b>Europe</b>	
Weight g	Price
0-100 P	£4.90
0-100 G	£5.00
101-250 G	£5.30
251-500 G	£5.90
0-100 E	£5.30
101 -250 E	£5.60
251-500 E	£6.00
501 - 1000 E	£6.90
1001 -1500 E	£8.30
1501 - 2000 E	£9.60

<b>Rest of World</b>	
Weight g	Price
0-100	£4.95
101 -250	£5.55
251 -500	£6.95
501-750	£9.15
751- 1000	£11.00
1001 - 1250	£13.15
1251 - 1500	£14.90
1501 - 1750	£16.80
1751 - 2000	£18.60

### 30. Royal Mail handling fee for collection of HMRC Charges

Royal Mail handling fee	Price
Per item	£8

### Added Value Services

#### 31. Business Collections

Spend per annum on Royal Mail Services	Type of Collection	Price per annum
<b>Less than £15,000</b>		
	<b>Weekday</b>	
	Collection	£450
	Timed Collection	Additional £750
	<b>Saturday</b>	
	Collection	£130
	Timed Collection	Additional £170
<b>More than £15,000*</b>		
	<b>Weekday</b>	
	Collection	Free
	<b>Saturday</b>	
	Collection	Free
	<b>Additional floor fees</b>	
	Per floor	£100
<b>Single Collection</b>		
	Per Collection	£10

\*Customers spending more than £15k per annum on Royal Mail services will have free collections; times to be mutually agreed with their local collections manager as they are currentl

#### 32. PO Box Service

Duration	PO Boxes	Price
	<b>Basic Service</b>	
6 months		£48.80
1 year		£60.15
	<b>Basic Service plus mail from a box delivered to a street address</b>	
6 months		£97.65
1 year		£120.35
	<b>Basic Service plus mail transferred from a street address to a box</b>	
6 months		£97.65
1 year		£120.35

### 33. Redirection

Time	Redirection		
	Social Inland	Business Inland	International
12 months	£37.40	£74.75	£74.75
6 months	£24.90	£49.80	£49.80
3 months	£16.15	£24.90	£32.30
1 month	£7.35	£14.85	£14.85

Redirection Fast track set up fee of £7.50

### 34. Keepsafe

Keepsafe Social	Prices
17 Days	£8.50
24 Days	£12.00
31 Days	£15.00
66 Days	£28.00
Keepsafe Business	Price
4 working days at Christmas and Easter	Free
66 days at any time	£28.00

Keepsafe Fast track for Social and Business set up fee of £7.50

### 35. Other delivery and collection services

Service	Price
Timed delivery	£3,000
Early collect	£2,520
Redirect diversion	£249
Caller services	£1.00
Rural delivery	£1.00

### 36. Selectapost

Selectapost Fee	If delivered to a single point	If delivered to multiple points
	Price	Price
Quarterly charge per selection	£27.60	£27.60
Per 1000 letters	£17.70	£18.30
Per 1000 large letters	£26.55	£27.15

### 37. Presorted Delivery and Early Extraction

See pricing calculator at:

<http://www.royalmail.com/portal.com/portal/rm/jump2?catId=500029&mediaId=15400172>

### 38. Postal Voting

See pricing calculator at:

<http://www.royalmail.com/portal/rm/content1?mediaId=44700686&catId=44500695>

### 39. Business Mail Secure

No price change.

### 40. Royal Mail Tracked

See pricing calculator at:

<http://www.royalmail.com/portal/rm/content1?mediald=46900685&catld=46800683>

### 41. DVD Packaging

Volumes '000s	Price
150-600	71.0p
>600	69.0p

### 42. Big Book

	Price		
Weight steps g	Volume band A	Volume band B	Volume band C
751-1000	107p	100p	95p
1001-1250	135p	128p	124p
1251-1500	162p	154p	150p

### 43. Royal Mail Heavyweight

	Price		
Weight steps g	Volume band A	Volume band B	Volume band C
751-1000	128p	123p	120p
1001-1250	152p	147p	143p
1251-1500	173p	166p	162p
1501-1750	187p	180p	176p
1751-2000	201p	194p	189p
2001-2250	216p	208p	203p
2251-2500	229p	220p	215p
2501-2750	242p	233p	227p
2751-3000	255p	245p	239p

### 44. Royal Mail Pouch Services

Weight of Pouches	Price of pouch	Annual Site fees	Charges per Site
350g-500g	£1.48	Up to 50 sites	£107
up to 1 kg	£2.02	Up to 100 sites	£77
up to 2 kg	£2.84	Up to 500 sites	£55
up to 5 kg	£5.47	Up to 1000 sites	£22
up to 10 kg	£8.75	1001 - 1500 (max) sites	£17

#### 45. Safebox

Safebox	Price
48 1st class cartons	£125
48 Signed for cartons	£157
48 Special delivery cartons	£292

#### 46. Ministerial Pouches

Price per Ministerial pouch	£23.20
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#### 47. Admail

Admail licence fee Duration days	Price
30	£126
60	£220
90	£285
180	£500
1 year	£750

#### Royal Mail Direct

#### 48. Stamps and Stamp Rolls

Stamps	Sheets of 100 stamps
	Price
First Class self-adhesive stamps	£36
Second Class self-adhesive stamps	£27
First Class Large Letter self-adhesive stamps <sup>1</sup>	£26
Second Class Large Letter self-adhesive stamps <sup>1</sup>	£21
1p stamps	£1
2p stamps	£2
5p stamps	£5
10p stamps	£10
14p stamps	£14
16p stamps	£16
20p stamps	£20
46p stamps	£46
48p stamps	£48
50p stamps	£50
54p stamps	£54
78p stamps	£78
£1.00 stamps	£100
£1.50 stamps	£150
£2.00 stamps	£200
£3.00 stamps	£300
£5.00 stamps	£500
36 x Airmail stickers	Free

<sup>1</sup> Sheets of 50 stamps

Stamp Rolls	
	Price
500 x First Class stamps	£180
500 x Second Class stamps	£135
1000 x First Class stamps	£360
1000 x Second Class stamps	£270
10000 x First Class stamps	£3600
10000 x Second Class stamps	£2700

#### 49. Pre-Paid Envelopes

Delivery Service	Pre-paid Envelopes per 100 items	Price
Weight not over	Size	
	DL size – (110mm x 220mm)	
First Class up to 100g	100	£44.50
First Class up to 100g	100 windows	£45.00
Second Class up to 100g	100	£35.50
Second Class up to 100g	100 windows	£36.00
	C5 size – (162mm x 229mm)	
First Class up to 100g	100	£46.00
Second Class up to 100g	100	£37.00
	C4 size – (228mm x 320mm)	
First Class up to 100g	100	£67.50
Second Class up to 100g	100	£57.50

#### 50. Special Delivery Pre-Paid Envelopes

Size	Special Delivery Pre-Paid Envelopes
	Price
5 x C5 Next Day envelopes (up to 500g)	£25.25
5 x C4 Next Day envelopes (up to 500g)	£25.25
5 x C3 Next Day envelopes (up to 1kg)	£32.00
5 x Next Day light goods packs (up to 2kg)	£41.25
5 x C4 9am envelopes (up to 500g)	£60.00

#### 51. International Pre-Paid Airpacks

Weight	Pre-Paid Airpacks	Price
Not over		
300g	C4 Europe Pre-Paid	£3.15
300g	C4 Worldwide Pre-Paid	£4.20
500g	C3 Europe Pre-Paid	£4.75
500g	C3 Worldwide Pre-Paid	£6.10
300g	International Signed For pack C4 Europe Pre-Paid	£6.30
300g	International Signed For pack C4 Worldwide Pre-Paid	£7.50
300g	Airsure pack C4 Europe Pre-Paid	£7.00
300g	Airsure pack C4 Worldwide Pre-Paid	£7.99

## 52. Airletters

Airletter	Price
Standard	£0.50
Packet of 6	£2.76
Pictorial	£0.63
Packet of 6	£3.48
Welsh bilingual	£0.50
Christmas	£0.63

## 53. International Stamps

International Stamps (books of 4)	Price
Postcard	£2.24
Europe letter up to 40g	£2.88
Worldwide letter up to 40g	£4.88

## BFPO MAIL

### 54. HM Forces Airmail

Format	Weight	BFPO Airmail
Letter	0-100g	£0.36
Large Letter	0-100g	£0.52
	101-250g	£0.78
	251-500g	£1.08
	501-750g	£1.57
Packet	0-100g	£1.14
	101-250g	£1.45
	251-500g	£1.94
	501-750g	£2.51
	751-1000g	£3.08
	1001-1250g	£4.30
	1251-1500g	£5.00
	1501-1750g	£5.70
1751-2000g	£6.40	
Forces Airletters		£0.36
Postcards		£0.36

55. BFPO Special Delivery using own envelope

Maximum	To all BFPO addresses	Weight not over			
Compensation not over		100g	500g	1kg	2kg
£500		£4.60	£5.05	£6.40	£8.25
£1,000		£5.35	£5.80	£7.15	£9.00
£2,500		£6.45	£6.90	£8.25	£10.10

56. BFPO Special Delivery using C4 or C5 Special Delivery envelopes

Maximum	To all BFPO addresses	Weight not over		
Compensation not over		500g	1kg	2kg
£500		£5.05	£6.40	£8.25
£1,000		£5.80	£7.15	£9.00
£2,500		£6.90	£8.25	£10.10

57. BFPO Special Delivery using C3 Special Delivery envelopes

Not over	Weight not over 1kg	Weight not over 2kg
£500	£6.40	£8.25
£1,000	£7.15	£9.00
£2,500	£8.25	£10.10

58. BFPO Recorded fee

BFPO Recorded fee is 72p plus postage